

# Rethink the Work You Send to Outside Counsel

73% of GCs say they are spending too much for outside counsel, according to a recent survey by Legal Bill Review.



## THE CHALLENGE:

In order to spend more effectively and reduce costs, maintaining current law firm spending levels is not an option – it typically accounts for at least 50% of a legal department's annual spend.\*

Often legal leaders make the mistake of sending work to law firms that could go to alternative legal service providers, at a significant cost savings.

\*According to ACC 2019 Global Legal Department Benchmarking Report

## HOW WE HELP:

### Rethink the work you send to law firms

- ✓ Access specialist advice and drive internal business initiatives
- ✓ Respond effectively to external events
- ✓ Address resourcing gaps and capacity overflow



**15 years**

of average experience among our lawyers



**50%**

of the F100 are Axiom clients



**90%**

of our clients would recommend Axiom

# Rethink the work you send to law firms

Allocating work to Axiom lawyers can ensure you are using your budget most effectively.

## WE CAN PROVIDE LAWYERS TO HELP YOU:



### Access specialist advice and drive internal business initiatives

#### → Engage legal expertise not available in-house

- Data privacy policies and procedures
- IP strategy and portfolio management
- HR investigation and compliance
- Real estate lease management

#### → Execute projects driven by internal business needs

- Templates drafting
- Playbook creation
- Legal process improvement

### Respond effectively to external events

#### → Regulatory response

- Financial services regulation response such as LIBOR, and IM4 & IM5
- Labor and employment regulation and compliance, such ERISA and Affordable Care Act
- Life sciences, such as drug approvals, marketing and promotional review, HIPAA compliance

#### → Litigation

- Early case assessment
- Discovery and case management
- IP due diligence and litigation

### Address resourcing gaps and capacity overflow

#### → Handle spikes in work volume without adding permanent headcount

- End-of-quarter contracting spikes
- Quarterly filings
- SEC reporting

#### → Cover a temporary gap for existing headcount

- Manage attrition while awaiting new hires
- Fill in for frozen permanent headcount
- Parental and sick leave