

Rethink the Work You Send to Outside Counsel



73% of GCs say they are spending too much for outside counsel, according to a recent survey by Legal Bill Review.

THE CHALLENGE:

In order to spend more effectively and reduce costs, maintaining current law firm spending levels is not an option – it typically accounts for at least 50% of a legal department’s annual spend.*

Often legal leaders make the mistake of sending work to law firms that could go to alternative legal service providers, at a significant cost savings.

*According to ACC 2019 Global Legal Department Benchmarking Report

HOW WE HELP:

Rethink the work you send to law firms

- ✓ Access specialist advice and drive internal business initiatives
- ✓ Respond effectively to external events
- ✓ Address resourcing gaps and capacity overflow



15 years

of average experience among our lawyers



50%

of the F100 are Axiom clients



90%

of our clients would recommend Axiom

Rethink the work you send to law firms

Allocating work to Axiom lawyers can ensure you are using your budget most effectively.



WE CAN PROVIDE LAWYERS TO HELP YOU:

Access specialist advice and drive internal business initiatives

→ Engage legal expertise not available in-house

- Data privacy policies and procedures
- IP strategy and portfolio management
- HR investigation and compliance
- Real estate lease management

→ Execute projects driven by internal business needs

- Templates drafting
- Playbook creation
- Legal process improvement

Respond effectively to external events

→ Regulatory response

- Financial services regulation response such as LIBOR, and IM4 & IM5
- Labor and employment regulation and compliance, such as ERISA and Affordable Care Act
- Life sciences, such as drug approvals, marketing and promotional review, HIPAA compliance

→ Litigation

- Early case assessment
- Discovery and case management
- IP due diligence and litigation

Address resourcing gaps and capacity overflow

→ Handle spikes in work volume without adding permanent headcount

- End-of-quarter contracting spikes
- Quarterly filings
- SEC reporting

→ Cover a temporary gap for existing headcount

- Manage attrition while awaiting new hires
- Fill in for frozen permanent headcount
- Parental and sick leave